Job Title: Enterprise Development Associate

Location: Beirut, Lebanon (with regular field visits) Position Type: Full-time Organization: DEVONEERS Website: <u>www.devoneers.org</u>



About DEVONEERS

DEVONEERS is a purpose-driven firm committed to enabling inclusive economic growth by addressing the practical and systemic challenges that block SME transformation in fragile and transitioning economies.

We partner with businesses committed to meaningful growth and ready to advance to the next level of performance, resilience, and competitiveness. Our work bridges day-to-day enterprise needs with systemic transformation by applying field-informed, results-driven methods that strengthen internal capabilities while unlocking opportunities for export, investment, and digital evolution.

Through value chain approaches and market systems thinking, we address the root constraints limiting SME growth, from operational bottlenecks to leadership gaps. Our solutions are designed to improve performance at the firm level while also contributing to broader structural shifts that make local markets more inclusive, connected, and future ready.

The Opportunity

We are seeking dynamic early-career talents to join our growing team as full-time associates. This is an exciting opportunity offering hands-on experience in working directly with businesses, supporting operational improvements, and contributing to broader strategic initiatives. The role offers strong learning potential, leadership exposure, and the chance to help shape practical solutions with measurable impact on the ground.

If you're curious, motivated, and looking for a place where your ideas and problem-solving mindset are valued, DEVONEERS offers a uniquely structured environment where thoughtful work turns into real results.

What You'll Do

Your work will include a mix of enterprise-facing support, structured follow-up, field engagement, and internal coordination. Your responsibilities will primarily focus on the following areas:

- Participating in the delivery of business support services to selected enterprises from various sectors including agri-food, hospitality, creative industries and light manufacturing
- Supporting the implementation of internal improvements and structured practices
- Engaging with teams and leadership inside SMEs in a professional and solution-oriented way
- Documenting field observations and working closely with senior team members
- Contributing to knowledge development and internal project cycles

What We're Looking For

Required:

- 2–4 years of experience in a relevant field (private sector, consulting, supply chain, or related sectors)
- Academic background in business, economics, engineering, food industry, or similar
- Excellent communication and interpersonal skills in Arabic and English
- Strong critical thinking and analytical capacity
- Ability to work independently, follow structured processes, and maintain high quality standards
- Mature, reliable, and eager to learn

Preferred:

- Exposure to food processing or industrial operations is a strong plus
- Experience in structured environments or field-based business support is a plus
- Previous experience with International Organizations is a plus

Why Join Us

At DEVONEERS, you'll be part of a dedicated and growing team delivering work that matters. You will:

- Be exposed to real business environments and professional delivery standards
- Receive mentorship and opportunities for accelerated learning
- Contribute to meaningful projects with clear field application
- Join a company that values quality, trust, and thoughtful growth

How to Apply

Please send your **CV and a brief cover letter** telling us why you're interested in this opportunity, to: <u>hr@devoneers.org</u>

Subject Line: Enterprise Development Associate

Applications are reviewed on a rolling basis. Only shortlisted candidates will be contacted for interviews.